

23 NOVEMBER 2021

MEDIA RELEASE

REX WINS NEW QUEENSLAND REGULATED ROUTE

Rex today announced it had won a competitive tender to service the **Central 1 Route** which connects the communities of Roma and Charleville to Brisbane. The Central 1 route is one of 7 regulated routes put out for tender in July this year by the Queensland Department of Transport and Main Roads (TMR) and is currently serviced by QantasLink.

Additionally, Rex has been re-awarded the 5 regulated routes that it is currently servicing. The 5 regulated routes are:

- **Northern 1 Route** from Townsville to Winton to Longreach and return;
- **Northern 2 Route** from Townsville to Hughenden to Richmond to Julia Creek to Mount Isa and return;
- **Gulf Route** from Cairns to Normanton to Mornington Island to Burketown to Doomadgee to Mount Isa and return;
- **Western 1 Route** from Brisbane to Toowoomba (Wellcamp) to St George to Cunnamulla to Thargomindah and return; and
- **Western 2 Route** from Brisbane to Toowoomba (Wellcamp) to Charleville to Quilpie to Windorah to Birdsville to Bedourie to Boulia to Mount Isa and return.

The new contracts commence on 1 January 2022 for a period of 5 years.

Rex first began operating the Queensland regulated routes in February 2010 when it was awarded the Northern 1 and 2 routes from Townsville. Five years later from January 2015 it was awarded all 5 routes listed above.

Rex General Manager Network Strategy, Warrick Lodge, said the Queensland Government's decision was a ringing endorsement of the airline's exemplary service to remote outback Queensland over the last decade, especially during the pandemic.

"When Rex was awarded the 5 regulated routes back in October 2014, Rex promised the Queensland State Government and the local regional communities that we would exceed the already very high standards we had been delivering on the Northern 1 and 2 routes since 2010."

"Today I can honestly say that we have acquitted ourselves well on the promise. We have exceeded all KPIs, achieved record customer satisfaction ratings and we have not had a single missed flight over the last 7 years to the 23 communities that we serviced under the contract."

"We have worked tirelessly to forge genuine partnerships with remote communities and strived to give back to the local community wherever we can."

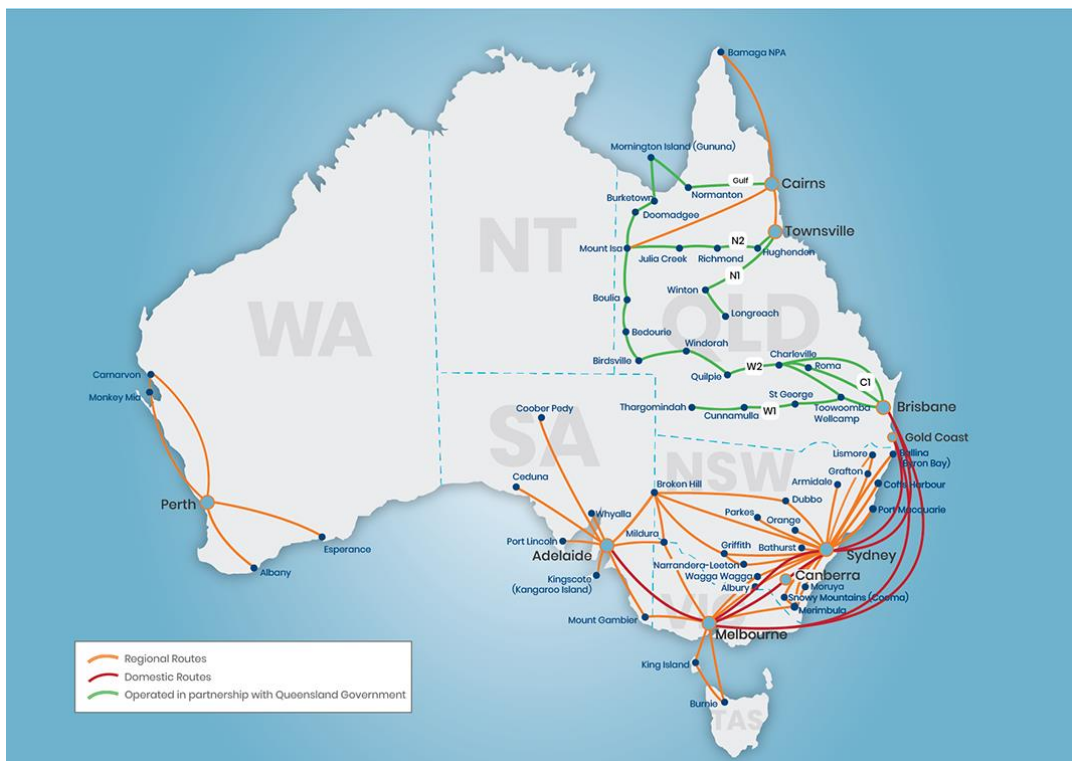
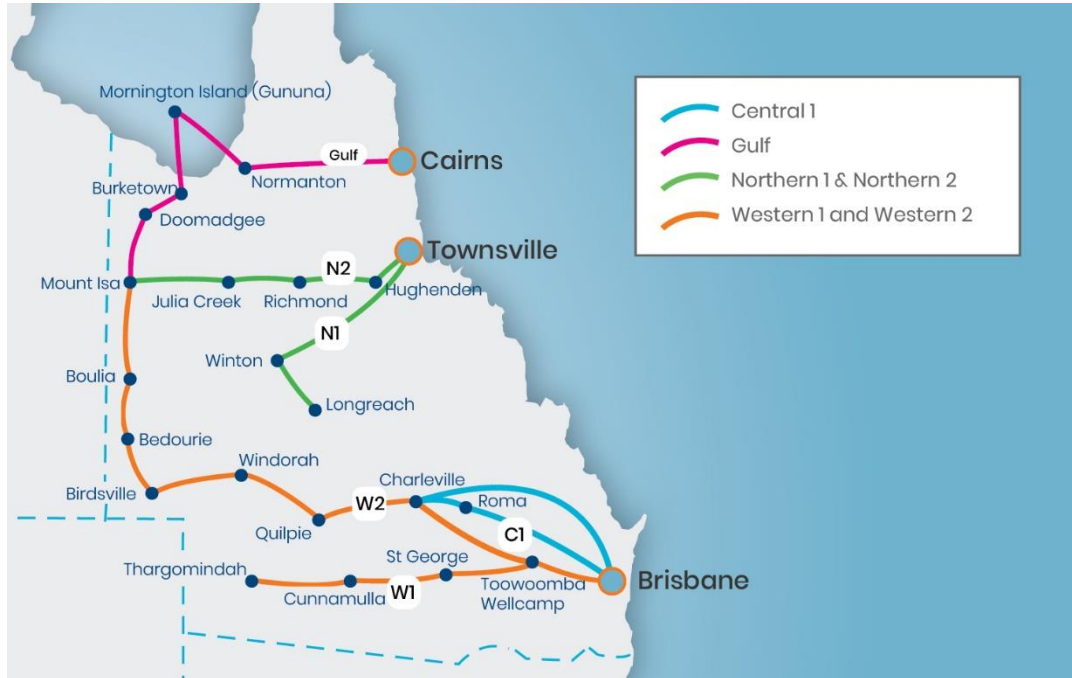
"Nowhere has this been more evident than during the COVID crisis of the last 18 months. At a time when air services plummeted to 5% of normal levels, we are proud to have maintained full services on all 5 Queensland regulated routes throughout the pandemic, except for one month in April 2021."

"Rex also understood that regional and remote Queensland was especially badly impacted by the pandemic both socially and economically and we dug deep into our reserves to open up our steeply discounted Community Fares to about half of all tickets sold."

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“Rex welcomes Roma to our vast network and we are glad that it can now finally benefit from Rex’s incomparable services after missing out for well over a decade.”

Mr Lodge thanked TMR for the strong partnership over the past 12 years and reiterated the airline’s unwavering commitment to providing the highest quality airline services to the 24 communities which span the entire state of Queensland.



Rex is Australia’s largest independent regional and domestic airline operating a fleet of 60 Saab 340 and six Boeing 737-800NG aircraft to 62 destinations throughout all states in Australia. In addition to the airline Rex, the Rex Group comprises wholly owned subsidiaries Pel-Air Aviation

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(air freight, aeromedical and charter operator) and the two pilot academies, Australian Airline Pilot Academy in Wagga Wagga and Ballarat.

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