



3 MAY 2021

MEDIA RELEASE

REX OFFERS AIRFARES CHEAPER THAN A BUS TICKET

Rex today unveiled an incredible \$39 fare between Sydney and Melbourne (Tullamarine), the lowest fare the two capital cities have ever seen for full-service flights.

This unprecedented offer is even cheaper than the cost of catching a bus between the two capital cities and will be valid for travel till 28 August.

The \$39 fare between Sydney and Melbourne includes free 23kg check-in baggage and refreshments on board. Business class will be available from \$299.

“Peak tourism bodies reported yesterday that flagship stimulus programs from state and federal governments have not benefitted Melbourne and Sydney. This will now change as Rex’s “cheaper than the bus” fares will see airfares between the two cities even lower than the Federal Government-sponsored Tourism Aviation Network Support program (TANS) fare and will jump-start leisure and business travel,” said the Hon John Sharp, AM, the Deputy Chairman of Rex.

“I believe this initiative will singlehandedly revive a moribund travel and hospitality industry in the two cities. The resulting copycat moves from our competitors will mean that there will be hundreds of thousands of \$39 fares available.”

“Stakeholders in Melbourne and Sydney have provided extraordinary support to Rex when we launched our services and we hope that our initiative will be able to return the favour.”

“Since our entry into the domestic market, the cosy duopoly has been completely disrupted and the Bureau of Infrastructure and Transport Research Economics (BITRE) has noted a significant reduction in average airfares in all the domestic routes that Rex covers.”

“This is why Rex is good for Australia and why Australia needs Rex. For the first time ever Australians can have premium reliable domestic air services at honest prices delivered with our trademark country hospitality.”

“Our honest prices also include our honest practices. We are the only major airline that has fully refunded all flights disrupted by COVID without resorting to disingenuous delaying tactics. Further Rex is the only airline in Australia that offers a COVID Refund policy for new bookings, which guarantees full refunds for any passenger affected by COVID-related cancellations, re-scheduling, border closures and travel restrictions. All the other major airlines simply do not have the cash to refund all the tickets that are entitled for a refund. Qantas for example has over \$5 billion worth of tickets on their books, most of which are due for a refund and its unencumbered cash is a tiny fraction of that.”

Members of the Rex Group



Rex is Australia's largest independent regional and domestic airline operating a fleet of 60 Saab 340 and six Boeing 737-800NG aircraft to 61 destinations throughout all states in Australia. In addition to the airline Rex, the Rex Group comprises wholly owned subsidiaries Pel-Air Aviation (air freight, aeromedical and charter operator) and the two pilot academies, Australian Airline Pilot Academy in Wagga Wagga and Ballarat.

ENDS

Media Contact

Rex Corporate Communications: 0402 438 361 or media@rex.com.au

Members of the Rex Group

