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## MEDIA RELEASE

## REX ANNOUNCES COMMUNITY FARE FOR MILDURA TO ADELAIDE

Following discussions held between the Chairman of Mildura Airport Pty Ltd (MAPL) Peter O'Donnell and the Regional Express (Rex) Board on 20 November 2018, Rex and MAPL are happy to announce that a new four-year partnership agreement has been reached. The partnership agreement will see the commitment by Rex to maintain its services to Melbourne, Adelaide and Broken Hill as well as the introduction of the Rex Community Fare scheme between Mildura and Adelaide.

The \$129.00 "Rex Community Fare" will be available on 25% of total seats between Mildura and Adelaide for advanced bookings of at least 30 days prior to departure. In addition, all remaining seats 24 hours prior to departure will be available at the Community Fare (Rex Promo) level.

Rex has also committed to consider the re-introduction of the Mildura-Sydney route once the pilot shortage has eased.

Warrick Lodge, Rex General Manager Network Strategy & Sales said, "We are pleased that relations with MAPL have been repaired following the personal involvement of the Chairs of both the MAPL and Rex Boards. With the partnership agreement in place, Rex is able to invest in introducing the Rex Community Fare Scheme to the Mildura/Adelaide route which has already been successfully introduced in 14 other regional communities."

"The Community Fare Scheme has been a runaway success everywhere it has been introduced and we have seen up to 28% of all tickets sold on some routes in WA sold under the scheme. We are sure that the Mildura community will also reap the same benefits. Never before have such low fares been readily available to families on a budget needing to fly for medical and educational reasons or for visiting friends and family."

MAPL Chairman Peter O'Donnell said "The certainty that this partnership agreement provides for MAPL and the Mildura community is appreciated enormously. I am confident that the opportunity for travellers to benefit from the \$129 Rex Community Fare to Adelaide will be a great outcome for all. I also look forward to continuing conversations with Rex that will again see direct flights to Sydney a reality."

The Rex Community Fare (Rex Promo) is available for purchase via <u>www.rex.com.au</u>.

**Regional Express (Rex)** is Australia's largest independent regional airline operating a fleet of more than 50 Saab 340 aircraft on some 1,500 weekly flights to 60 destinations throughout all states in Australia. In addition to the regional airline Regional Express, the **Rex Group** comprises wholly owned subsidiaries **Pel-Air Aviation** (air freight and charter operator) and the **Australian Airline Pilot Academy**.

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